



ANNUAL REPORT
2007

BAMA STAFF

Sue Rogers, Director & Company Secretary

Paul Jackson, Technical & Environment Manager

Michelle Grady, Marketing & Communications Manager

Amanda Janse van Vuuren, Membership Communication & Events Co-ordinator

Michelle Singleton, Office Administrator

OFFICERS & DIRECTORS OF THE COMPANY 2007/8

John Bigley (Chairman), Impress Merthyr Tydfil Ltd (until October 2007)

Janie Heywood (Chairman), Reckitt Benckiser UK Ltd (from October 2007)

Richard Wells (Honorary Treasurer), ColepCCL UK Ltd

DIRECTORS

Shaun Bowden, Reabrook Ltd

Mike Dick, Impress Merthyr Tydfil Ltd (from October 2007)

Karen Duff, Unilever UK Home and Personal Care (until March 2008)

Tino Fonteijn, Unilever UK Home and Personal Care (from March 2008)

Nigel Jackson, Precision Valve UK Ltd

Ian Mackinnon, Swallowfield plc

Margaret McCaw, Robert McBride Ltd Aerosols & Aircare (from March 2008)

Brian Minto, Robert McBride Ltd Aerosols & Aircare (until March 2008)

Paul Moring, Gillette (UK) Ltd

John Morris, Crown Aerosols UK

Martin Teller, BOC /Linde

CO-OPTED MEMBERS

Paul Bayley, Swallowfield plc

Jean Blottière, Aerocon UK Ltd

Colin Butler, Reckitt Benckiser UK Ltd

Jim Hathaway, Beiersdorf UK Ltd

Chris Lambert, SC Johnson EurAFNE Ltd

SECRETARY

Sue Rogers

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London SE19 1TY

ANNUAL REPORT AND ACCOUNTS 2007

For the year ended 31 December 2007
Presented at the Annual General Meeting



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Chairman's Report

2007



2007 was a very busy and productive year for BAMA. The continued sterling efforts of the secretariat and technical committees prepare us well for the forthcoming challenges.

I sat with more than 600 people waving their napkins in clear enjoyment of the sophisticated internationally flavoured humour of the Three Waiters at the Gala Dinner at Aerosols 2007 in Manchester. It made me reflect on two things: the vibrant, international nature of our business, where all the supply chain has always had to work closely together to make that unique product, the aerosol, which was captured perfectly in that moment; and the incredible hard work behind the scenes which had gone into the Congress and Exhibition in Manchester. I would like to thank the secretariat of BAMA, the steering group and the organisers who worked so hard to make the whole event something our members should be really proud of.

As I watched John Bigley's welcoming speech little did I realise that I would so soon be taking over as Chairman of BAMA! John moved on shortly afterwards to a well deserved promotion outside the aerosol field. I would like to thank him for his 15 months as Chairman and for his calm and thoughtful leadership, as well as several years representing members on the Executive committee.

Sometimes fate conspires to pile on the pressure and quite apart from the expected heavy workload of managing the event in Manchester the secretariat has worked very hard to keep the day job going as well, at a time when the association became very short staffed for a time. I would like to thank them on behalf of all our members for their dedication and humour.

BAMA has set out to support our members through the challenges which the new EU REACH Regulation (Registration, Evaluation, Authorisation of Chemicals) will present over the coming years. BAMA has developed a focussed tool kit described elsewhere in this report in more detail. Many members are already turning to BAMA for the clear and sound advice they have come to expect and have not been disappointed by the support available. I believe our sector is well placed to undertake the necessary communication up and down the supply chain.

BAMA also provides strong support and leadership for the aerosol industry through The BAMA Standard for Consumer Safety and Good Manufacturing Practice. This incorporates the collective knowledge and wisdom of the UK industry; it demonstrates our strong commitment to safety, which is recognised by UK regulators – who also rely on the BAMA Standard for guidance from time to time. Issue 3 of the BAMA Standard was launched in September 2007 and incorporates updated guidance. It will continue to be updated regularly.

2007 was a very busy and productive year for BAMA. The continued sterling efforts of the secretariat and technical committees prepare us well for the forthcoming challenges.



Director's Report

2007



Manchester gave us an opportunity to take a stand to explain more about BAMA and we received a number of membership enquiries which resulted in several new members. We are pleased to welcome them to BAMA.

This time last year I was writing in expectation of a busy year in the run up to Aerosols 2007 in Manchester. It turned out to be very busy indeed but we received very enthusiastic unsolicited feedback from many members, exhibitors, speakers and visitors. With around 2000 participants from 52 countries most exhibitors were extremely satisfied with the business opportunities generated and the Congress programme was well received by delegates. I would like to thank all the members of the 2007 Steering Group, the companies who sponsored Aerosols 2007 for their fantastic support – not only financial, but practical and moral as well – as well as Concorde Services who helped to organise the event. It was a real privilege to work with them all.

The first international aerosol awards attracted good quality entries from around the world and are set to become a regular feature of the FEA Congress and Exhibition. The awards enabled us to gain good press coverage of the event and to celebrate the industry's successful track record of innovations.

Manchester gave us an opportunity to take a stand to explain more about BAMA and we received a number of membership enquiries which resulted in several new members. We are pleased to welcome them to BAMA.

The REACH legislation is now a reality and will certainly change the way companies operate and interact. We ran a well attended REACH seminar. This will be followed up by other focussed seminars to help

members prepare. Although the REACH timescale seems long, urgent action is needed now to ensure substances are pre-registered between June and December 2008 to ensure that they can still be used in the near future. A second Guide in our series has been issued to members, setting out the key next steps for companies; the first eight reports are also now available, presenting the hazard potential of a number of chemical ingredients used in aerosol products, with particular emphasis on potential effects following inhalation or dermal exposure. These reviews were commissioned by BAMA to provide a summary of the publicly available data that will need to be considered by Suppliers and Downstream Users when conducting the Chemical Safety Assessment of the chemical as required by REACH. Together these resources form a unique support package which is available only to BAMA members free of charge. This will be a significant membership benefit in the coming years as companies get to grips with the requirements of REACH.

During the year BAMA's other training courses continued to be well attended. We are immensely grateful to the members who share their expertise on these courses as they build up the knowledge within the industry for the future. They also help to maintain and encourage the strong safety culture. We have now trained more than 650 people in the industry.

The BAMA Standard is another key plank in the safety culture and Issue 3 was published last year.

This updates the manufacturing module in particular. A further revision will take place shortly to include changes to legislation, such as the finally agreed amendment to the Aerosols Dispensers Directive and the introduction of the Globally Harmonised System (GHS) which is currently going through a rapid legislative process in the European Commission. Together these two new pieces of legislation, alongside REACH, will bring some significant changes to the way aerosol products are classified and labelled and we will be issuing advice to guide member companies through the challenges as they occur, as well as our usual support on our telephone helpline and by email to answer individual enquiries.

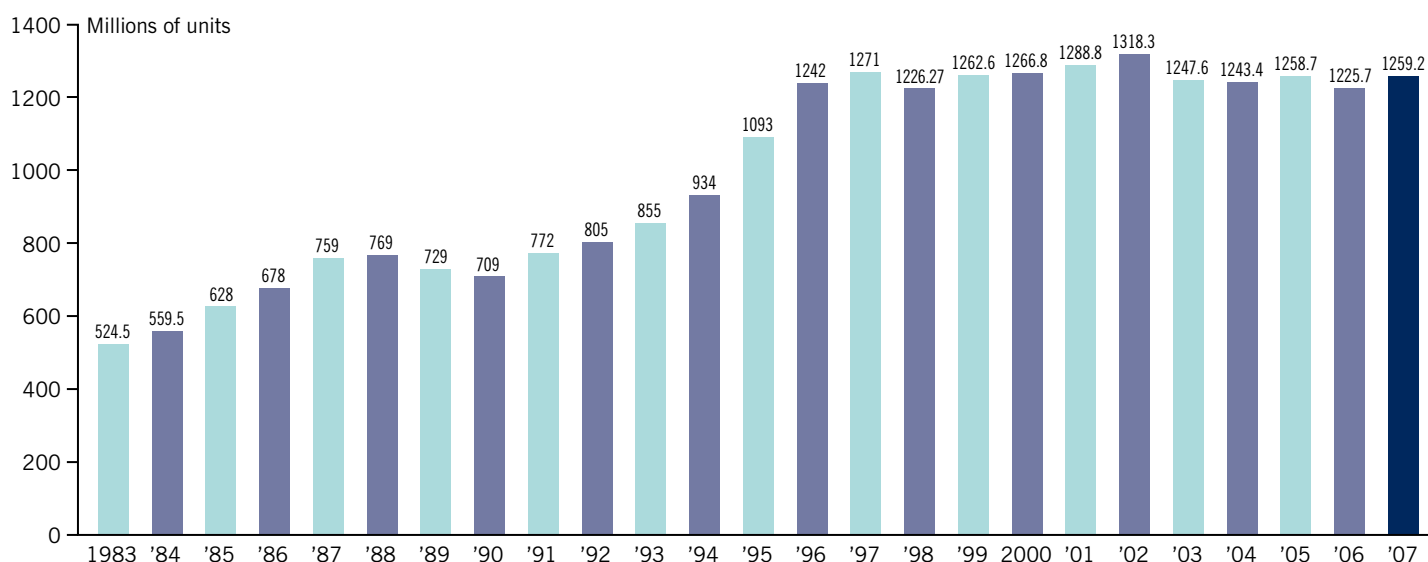
In other areas there has been progress: there is now growing recognition of the problem of volatile substance abuse around Europe and the European Aerosol Federation (FEA) has set up a task force to gather data and advise national associations. I went to Sweden at a sister association's request, together with the world renowned VSA expert John Ramsey to train industry, healthcare and youth workers on VSA. This was highly successful and they are asking us to repeat our presentations again this year. We continue to work very closely with the UK Government and VSA professionals in the UK and are developing much closer links with our counterparts in the USA who are also very active in VSA prevention. The free adult awareness leaflet which we updated last year was sent to more than 4000 staff in our members' companies and is available to retailers and any other interested parties; we followed that, at a member's suggestion, with a poster to display on notice boards, not just in member companies but in police and ambulance stations, school staff rooms etc. There is currently a great deal of activity on VSA prevention as the Government lead has moved to the new Department for Children, Schools and Families which has a specific target (Public Service Agreement) which includes VSA alongside drugs prevention for the first time.

We have had some changes in BAMA during the last year: we have been joined in the secretariat by two Michelles: Michelle Grady has become our Marketing and Communications Manager and Michelle Singleton has taken over as Administrator. The whole BAMA team has worked hard to keep our normal activities going whilst we were also organising Aerosols 2007, a massive undertaking for a small organisation. It is a real pleasure to get back to the day job now and we have started a series of regional workshops to get out and meet as many members as we can this year. We are always pleased to visit members individually where possible and have already run a safety course specifically for a member company this year, with the prospect of others in the pipeline.

I would, as always, like to thank the Executive Committee for their support and commitment. This was a particularly challenging year. John Bigley had to resign in mid term as Chairman, due to a well deserved promotion in his company which took him outside the aerosol sector. Janie Heywood nobly stepped up to the mark to replace him only to be offered an equally well deserved promotion in her company, this time to Australia. She will be heading off during the early summer and we wish her, and John, every success in their new roles and our thanks for their contributions to BAMA.

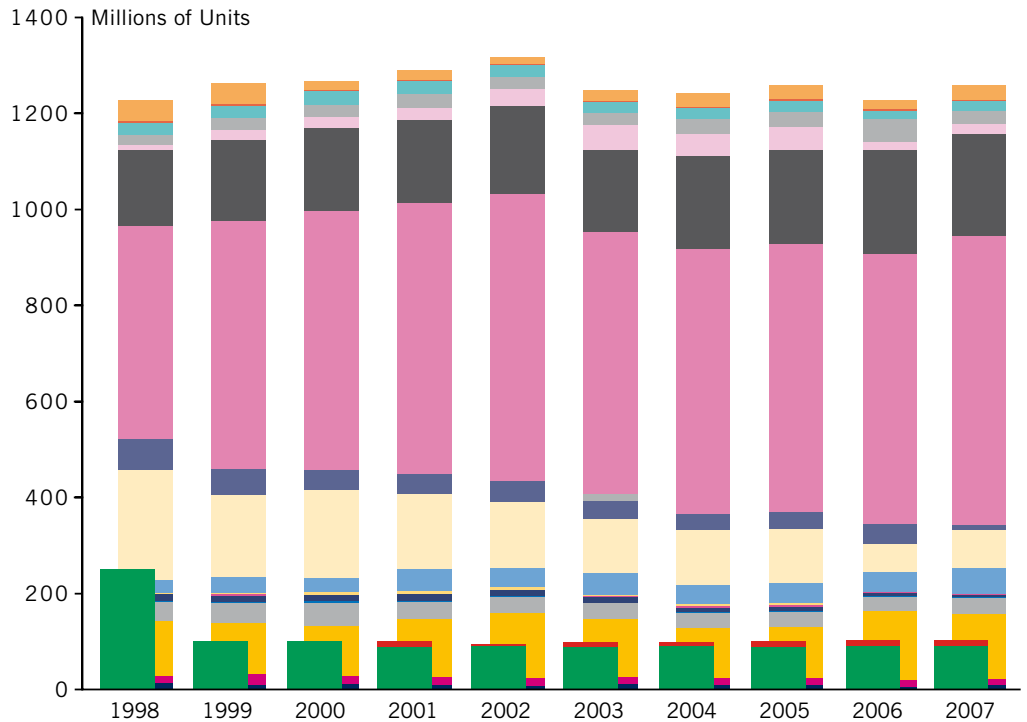
The industry too has seen some well known personalities retire: Tony Wardell retired from Swallowfield but thanks to their support was able to continue to chair the Aerosols 2007 Steering Group, bowing out with a flourish at the gala dinner in Manchester. Arthur Speed has also retired from the industry and his enormous expertise and thoughtful approach will be greatly missed.

UK AEROSOL PRODUCTION 1983–2007



UK AEROSOLS FILLINGS 1998–2007

- Miscellaneous
- Veterinary/Pet Care
- Industrial
- Automotive
- Other Personal
- Suntan / Bronzing Products
- Shaving Lather
- Deodorants/Body Sprays/APS
- Colognes/Perfumes
- Hair Mousse
- Hairsprays
- Other Household
- Window/Glass Cleaners
- Bathroom/Kitchen Mousses
- Shoe/Leather Cleaners
- Starches
- Oven Cleaners
- Waxes/Polishes
- Air Fresheners
- Paints/Lacquers
- Insecticides
- Asthma Inhalers
- Other Medical



Category	1998 Millions of Units	1999 Millions of Units	2000 Millions of Units	2001 Millions of Units	2002 Millions of Units	2003 Millions of Units	2004 Millions of Units	2005 Millions of Units	2006 Millions of Units	2007 Millions of Units
Insecticides	13.12	8.3	11.5	8.9	6.8	10.1	9.9	8.5	4.8	8.6
Paints/Lacquers	15.35	23.0	16.6	17.8	16.7	14.6	13.4	14.1	13.7	13.6
Air Fresheners	114.0	106.0	104.0	120.6	135.0	121.8	104.9	116.6	129.0	135.4
Waxes/Polishes	39.0	42.0	47.7	35.6	33.7	32.8	32.0	33.0	27.4	32.8
Oven Cleaners	1.5	2.7	3.9	2.0	1.7	1.3	1.3	1.4	0.7	1.5
Starches	14.5	13.5	12.5	12.7	11.9	10.3	8.5	8.3	6.5	5.3
Shoe/Leather Cleaners	0.7	0.3	0.1	1.0	2.5	0.4	2.7	2.4	2.3	1.3
Bathroom/Kitchen Mousses	3.0	4.7	6.3	5.8	3.3	2.0	1.8	0.7	0.8	1.0
Window/Glass Cleaners	2.5	2.0	1.0	0.9	1.0	48.4	44.2	37.6	41.5	54.0
Other Household	26.0	30.6	28.3	44.2	40.8					
Hairsprays	226.6	172.0	183.8	157.1	138.6	114.7	112.1	117.4	100.7	78.4
Hair Mousse	65.6	53.9	42.4	41.8	41.8	35.2	34.6	36.9		
Colognes/Perfumes	0	0	0	0	0.8	16.5	0	0	-	9.9
Deos/Body Spray/APS	443.5	518.0	540.0	565.8	597.9	545.9	552.0	557.9	572.0	603.2
Shaving Lather	158.0	170.0	172.0	173.2	183.7	172.3	194.3	223.7	222.1	211.7
Suntan / Bronzing Products									New for 2007	0.9
Other Personal	11.4	20.0	23.2	25.0	36.5	50.8	46.2	25.6	16.8	20.6
Automotive	21.1	25.0	25.3	29.9	25.5	25.5	31.9	30.5	47.7	28.4
Industrial	24.3	24.6	29.8	26.4	25.3	21.8	23.0	21.0	19.0	19.3
Veterinary/Pet Care	3.7	2.7	2.0	2.1	1.7	1.9	2.6	1.7	2.3	2.3
Miscellaneous	42.4	43.3	16.4	18.0	13.1	21.3	28.0	21.4	18.4	31.0
Total	1226.27	1262.6	1266.8	1288.8	1318.3	1247.6	1243.4	1258.7	1225.7	1259.2
Asthma Inhalers	250.0	100.0	100.0	90.0	90.0	90.0	90.0	90.0	90.0	90.0
Other Medical				11.4	4.0	8.8	7.8	10.5	10.5	11.6

Committee Members

2007

COMMERCIAL & PLANNING COMMITTEE

John Bigley
Impress Merthyr Tydfil Ltd

Jean Blottière
Aerocan UK Ltd

Shaun Bowden
Reabrook Ltd

Jane Fletcher
Swallowfield plc

Michelle Grady
BAMA

Janie Heywood, Chairman
Reckitt Benckiser (UK) Ltd

Paul Jackson
BAMA

Brian Minto
Robert McBride Ltd
Aerosols & Aircare

Sue Rogers
BAMA

Richard Wells
ColepCCL (UK) Ltd

PACKAGING & CONTENTS COMMITTEE

Paul Bayley, Chairman
Swallowfield plc

Geoff Brown
Crown Aerosols Europe

Colin Butler
Reckitt Benckiser (UK) Ltd

Hitesh Chauhan
Unilever UK

Keira Corrie
Rentokil Initial Supplies

Nick Coulter
Unilever UK Home & Personal Care

Michelle Grady
BAMA

Patrick Heskins
Seaquist Perfect
Dispensing Ltd

Deborah Hotchkiss
SCJ EurAFNE Ltd

Paul Jackson
BAMA

Nigel Jackson
Precision Valve (UK) Ltd

Christina Jenkyns
Reabrook Ltd

Malcolm Large
Lindal Valve Company
Limited

Peter Matthewson
Procter & Gamble UK

Margaret McCaw
Robert McBride Ltd
Aerosols & Aircare

Julie McManus
L'Oréal (UK) Ltd

Ian Oakes
Plasticum

Sue Rogers
BAMA

Peter Serby
Summit Europe cv

Tom Shearmur
SC Johnson Ltd

Andrew Taylor
James Briggs Ltd

Tony Taylor
Unilever UK Home & Personal Care

Rod Thrippleton
ColepCCL (UK) Ltd

OPERATIONAL SAFETY COMMITTEE

Wayne Bailey
L'Oréal (UK) Ltd

Martin Castle
VCA Dangerous Goods
Office

David Crowsley
P&G Professional Care

Paul Dewhirst
Burgoyne Consultants Ltd

Andrew Dodsworth
Unilever UK Home & Personal Care

Michelle Grady
BAMA

Jim Hathaway, Chairman
Beiersdorf UK Ltd

Chris Hines
Shell Gas (LPG)

Zaf Iqbal
Reabrook Ltd

Paul Jackson
BAMA

Paul Jones
Swallowfield plc

Peter Marriott
ColepCCL (UK) Ltd

Gerry McArdle
Robert McBride Ltd
Aerosols & Aircare

Dominic Mooney
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Darren Moppett
Procter & Gamble UK

Allen Roberts
ColepCCL (UK) Ltd

Sue Rogers
BAMA

Paul Sullivan
DH Industries Limited

Mark Taker
Hydrokem Aerosols Ltd

Bob Thompson
Procter & Gamble U. K.

ENVIRONMENT COMMITTEE

Sebastian Alvarez
Unilever UK Home & Personal Care

Russell Beaven
National Starch & Chemical Ltd

Roger Bousfield
KBIG

Andries Coens
DuPont (Netherlands) BV

Keira Corrie
Rentokil Initial Supplies

Robert Fell
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Michelle Grady
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Shell Gas (LPG)

Paul Jackson
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Chris Lambert, Chairman
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Anita Lockyer
Rentokil Initial Supplies

Adrian McCretton
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Julie McManus
L'Oréal (UK) Ltd

Sue Rogers
BAMA

Peter Serby
Summit Europe cv

AEROSOLS 2007 STEERING GROUP

Sebastian Alvarez
Unilever UK Home & Personal Care

Russell Beaven
National Starch & Chemical Ltd

Cara Beswetherick
Concorde Services Ltd

John Bigley
Impress Merthyr Tydfil Ltd

Jean Blottière
Aerocan UK Ltd

Sarah Fitzpatrick
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Janie Heywood
Reckitt Benckiser (UK) Ltd

Jo Jackson
ColepCCL (UK) Ltd

Suzanne Patey
Avon Rubber Plc

Sue Rogers
BAMA

Susan Hayden
Concorde Services Ltd

Jannine Vallett
Concorde Services Ltd

Tony Wardell, Chairman
Jaya Trading

VSA COMMITTEE

Colin Butler, Chairman
Reckitt Benckiser (UK) Ltd

Andrew Devic
BOC Gases

Helen Fenwick
Unilever UK

Michelle Grady
BAMA

Chris Hines
Shell Gas (LPG)

Nigel Jackson
Precision Valve (UK) Ltd

Graham Lawrence
Reckitt Benckiser (UK) Ltd

Margaret McCaw
Robert McBride Ltd
Aerosols & Aircare

Julie McManus
L'Oréal (UK) Ltd

Mike Parkington, Chairman until May 2007
Unilever

Sue Rogers
BAMA

Kathy Rogerson
Procter & Gamble UK

Tom Shearmur
SC Johnson Ltd

Barbara Skinner
SOLVE IT

Warren Hawksley
Re-Solv

Richard Ives
educaRI

Steve Lambert
Re-Solv

John Ramsey
St George's University of London

Commercial & Planning Committee

The committee met four times during 2007. The Chairmanship transferred during the year from John Bigley to Janie Heywood following John's promotion within Impress, which saw him move out of their aerosol business. Following a review and agreement of the Executive Committee this committee also took over responsibility for all communications activities, rather than reports being fed in from a separate PR Committee.

SUSTAINABLE DEVELOPMENT STRATEGY

Work continued throughout 2007 on developing a BAMA Message Matrix based on the three pillars of sustainable development (economic, environmental and social) containing key statements relevant to our industry and cataloguing supporting evidence. BAMA committees also reviewed relevant statements and began the process of literature reviews. Work on the Matrix will continue in 2008.

BAMA STANDARD

Issue 3 of the BAMA Standard for Consumer Safety and Good Manufacturing Practice was successfully launched at Aerosols 2007. This edition of our code of practice was provided on memory sticks and was well received by the membership.

TRAINING COURSES

BAMA training courses continued to be popular with both members and non-members and will continue running in 2008.

MEMBER EVENTS & PUBLICATIONS

A Spring Forum was held in April and again adopted a one-day format. A whole host of aerosol related topics were covered from Crisis Management at an Aerosols Manufacturing Facility to Pharmaceuticals - particles designed to enter the lung. The usual Autumn Forum was replaced for 2007 by Aerosols 2007, which took place in Manchester in September. The BAMA AGM & Annual Lunch took place in June in London and was well attended by members of the press. Press for Success was again our main quarterly vehicle keeping members up to date with important industry information and continued to be well received by the membership. The Executive Update, also produced quarterly for all members, transferred to electronic distribution in autumn 2007. Feedback from the membership to this development was also positive.

MARKETING & COMMUNICATIONS

Following a change of staff a review of all marketing & communications activity was undertaken in the later part of 2007. As part of this review it was agreed that public relations activities would report directly into the Commercial & Planning Committee to provide strategic guidance to the Executive; the Public Relations Committee would be disbanded and its Chairman co-opted on to the Committee. It was agreed that work would start in early 2008 to update the excellent BAMA website, most of the content would remain, some additions would be made and some changes to the design and back-end functionality would be made. The new site would also provide users with the ability to pay for BAMA events / courses and publications online. A series of promotional message graphics were also produced for use at Aerosols 2007, which would be used at all BAMA future events to promote the association and its members.

EDUCATION / INNOVATION

BAMA once again sponsored the British Design and Art Direction (D&AD) Student Design Awards and prepared a new brief for the aerosol category. The brief asked for students to choose a consumer brand and design a new aerosol-based product that better 'expresses the brand through its look, feel and above all function'.

The winning design was 'Grip' designed for Petzl, suppliers of outdoor sports equipment, and was submitted by David Michie of Northumbria University. It offers rock and mountain climbers a lightweight replacement to the current chalk bags for use on palms to avoid slippage. 'Grip' is a small casing made from anodised aluminium and a rubber core which holds the aerosol in place. The aerosol can hold the chalk or other degreasing products currently used for climbing. The consistent and controlled function of the aerosol spray avoids creating clouds of chalk dust, providing a more effective and less intrusive piece of equipment for climbers.

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The D&AD Global Student Awards seek to identify the best creative talent at undergraduate and postgraduate student level. This scheme allows students one academic year to complete their projects. David Michie received the sought-after D&AD Student Yellow Pencil, £1,000 cash and a paid work placement at a leading UK product design agency.

Second prize winners were Jack Godfrey Wood and Thomas Ballhatchet, both studying at Central Saint Martins College of Art and Design. Jack Godfrey Wood's concept was an E-bay Spray – giant silly string that seals awkward shaped parcels ready for posting. Thomas Ballhatchet's Easy Plant Miracle Seed Spray was designed for the Miracle-Gro stable of garden products. This aerosol concept dispatches a seed and instant gel surround directly into soil. The gel protects the seed from insects and provides a nutrient source for it to flourish. Runners-up in the category received the D&AD Student Yellow Pencil, £400 and a D&AD certificate.

AEROSOL RECYCLING

Work continued in this area, Local Authority case studies were updated to reflect the ongoing nature of the work by councils and BAMA continued to provide a valuable information resource to all interested parties. Work on consumer awareness continues to be a priority and will be further developed in 2008.

EXTERNAL RELATIONS

Axiom Communications provided continuity and a central point of contact for the press during 2007 and issued a series of press releases which can be viewed on the BAMA website at www.bama.co.uk, along with writing a series of promotional pieces in the lead into Aerosols 2007. A series of interviews were also carried out with the BAMA Chairman which helped to raise our profile with the trade media.

'Grip' was the winner of the D&AD Student Design Awards 2007

Packaging & Contents Committee

The committee met four times during 2007 as members continued to monitor changes in legislation affecting aerosol products.

AEROSOL DISPENSERS DIRECTIVE (ADD)

The proposed amendment to ADD continued its tortuous passage through the bureaucracy of the EU Commission. Towards the end of 2007 the amendment was agreed by the experts from Member States so that the amendment could be sent for scrutiny by the European Parliament. This was expected to be a formality so the amendment should finally be published in March 2008.

Meanwhile work continued on preparation for the next amendment to ADD where we hope to increase the maximum formulation pressure at 50°C from 13.2 bar in the current amendment, to 15 bar and to ease the current restrictions on the use of plastic aerosols. A French test house is currently examining specially made aluminium and tinfoil cans to check their suitability to withstand the higher pressure and an FEA Working Group has produced criteria for a proposed standard for plastic aerosols which would allow them to compete on an equal basis with metal containers. The criteria are to be submitted to an expert organisation for peer review before we proceed to the next step.

GLOBALLY HARMONISED SYSTEM OF CLASSIFICATION AND LABELLING OF CHEMICALS (GHS)

It appears that the EU wish to fast-track this issue through the legislative process so that it can sit alongside the REACH regulations. In many ways the aerosol industry is well prepared for this legislation as the GHS criteria are contained within the amendment to ADD. However the issue of whether GHS or ADD will be the main legislation for the classification for flammability of aerosols remains as the EU still supports GHS as the prime legislation, which could lead to problems for products not fully covered by GHS such as cosmetics and medicines.

PARTICLE SIZE

The particle size of droplets in an aerosol spray became a growing issue in 2007. There were a number of

reasons for this, including an added emphasis on the need to assess particle size distribution of the spray when developing products in the amendment to ADD and when complying with the requirements of the REACH Regulations. The findings of an investigation into a number of serious inhalation incidents involving waterproofing sprays in Germany and Switzerland was also a factor. This is a complicated issue as the particle size of a spray will change significantly with time so measuring the particle size as the spray exits the actuator may or may not give an accurate assessment of the particle size at the moment of inhalation depending on the type of product and mode of use. A joint FEA/AISE/Colipa task force has been established to examine the various measurement techniques and 'in use scenarios' with the aim of establishing procedures that accurately reflect the actual situation and are affordable for smaller companies. This task force is due to complete its work during the first half of 2008.

MARKETING AND USE DIRECTIVES

Directive 94/48/EC relates to aerosols designed for entertainment and decorative purposes and prevents the use of flammable propellants in such products. At present only a few products are covered by this Directive but during 2007 the French authorities sought to extend the scope to include some hairsprays, paints and adhesives. If approved this could prove very damaging to the industry and lead to further restrictions in the future. Consequently the proposal was opposed both nationally by BAMA and within the EU by FEA on the grounds that the original Directive was intended to control those products used in a 'party' environment where there was a likelihood of misuse and the proposed change of scope far exceeded these conditions. Fortunately the Commission appears to have accepted our arguments so further restrictions seem unlikely.

FEA STANDARDS

During the year there has been a major review and revision of the FEA Standards, which is now complete. These Standards are designed to help members in all areas of their business and particularly in the area of global sourcing. Thus it is recommended that the standards are actively used otherwise they become irrelevant.

In many ways the aerosol industry is well prepared for this legislation as the GHS criteria are contained within the amendment to ADD.

Operational Safety Committee

The committee continues to be a strong group of specialist representatives from the BAMA membership. As always we are indebted to Martin Castle of The Vehicle Certification Agency who gives us much appreciated support in the area of Transport. We also thank all the members of the committee for their vital support.

There were no new legislative issues this year. The work put into IPPC and DSEAR in previous years paid dividends. No members reported difficulties with the authorities while following the BAMA Guidance.

At least one UK aerosol manufacturer is applying for approval of their implementation of the alternative to the hot water bath test as defined in ADR. FEA is preparing a guide based on the BAMA 2006 Guide published for members showing how to apply for permission to use the alternative.

The committee continues to watch developments closely in the area of transport of Limited Quantities by Road. A regulation will be put in place requiring marking of vehicles over certain weight thresholds. This will take place in 2011. The committee will be watching this development carefully and communicating with members in plenty of time for adjustments to be made to systems.

Following the Buncefield fuel depot accident in 2006 the HSE has considered the possibility of Vapour Cloud Explosions occurring in warehouses containing aerosols. The Health and Safety Laboratory created a report detailing a possible scenario. BAMA commissioned expert consultants to study this report. As a result the HSL proposed scenario was challenged. We await final agreement in this area.

A Safety and Security session was arranged as part of Aerosols 2007. Representatives of the security services and Department for Transport (DfT) presented a fascinating review of the activities taking place to protect us all from terrorism involving chemicals.

The committee continued to support the FEA project to set up a consortium to test the application of High Expansion Foam to control fires in aerosol storage facilities. The final call for tender was issued to test institutes, with a view to carrying out testing in 2008. All members are encouraged to take part in this consortium. The results will be used to set new standards for aerosol warehouse protection.



Environment Committee

SUB-COMMITTEES:

Scientific Panel: Chairman, Arthur Speed

HFC Working Group

Aerosol Ingredients Group

The Environment Committee met three times during the year. There were also meetings of the Scientific Panel. BAMA representatives were also heavily committed to the European Aerosol Federation (FEA) Environment Committee, the VOC Working Group, the HFC Working Group, the Aerosol Ingredients Working Group and the Sustainable Aerosol Strategy WG.

EU CHEMICAL POLICY

The much discussed and anticipated REACH legislation entered into force in Europe on June 1st 2007. BAMA has provided valuable input to the UK Health & Safety Executive, the competent authority, on the proposals for management of REACH in the UK.

During 2007, we worked with the Institute of Environment and Health (IEH), who generated reviews of published toxicological / safety information, for a number of chemicals the use of which is key to the aerosol industry. We also commissioned the Building Research Establishment (BRE) to conduct a further study into possible enhancements of the BAMA Indoor Air Model, by using an “expanding cloud” methodology. BAMA has advocated the use of the Indoor Air Model to other trade bodies, including the AISE, specifically in their project under RIP3.2 to develop examples of how to generate Exposure Scenario for cleaning and aircare products. The findings of this work were to be incorporated into the Exposure Assessment chapter in the Technical Guidance Document (TGD) for Chemical Safety Reports.

BAMA hosted a REACH seminar for members in November. The focus of the meeting was to explain how to develop human health and environmental exposure scenarios using the BAMA Indoor Air Model and how REACH will impact on can, valve and other component suppliers. We continue to focus on this huge regulatory issue, and are looking at how to provide further guidance to members.

INDOOR AIR QUALITY

IAQ remains a key issue on our agenda and during the year, a paper published in Indoor Air, by researchers from the Danish EPA, concluded that the use of indoor chemical products does not appear to promote the incidence of ‘airway allergy’ – in that; “There is little evidence that the indoor chemicals evaluated possess important adjuvant effects.”, which would appear to be good news!

Importantly the SCHER Committee report on Health and Environmental risks associated with Indoor Air concluded that additional research into consumer products was required, as evidence of health impacts associated with their use was ‘not conclusive’.

With the CTPA and the UKCPI, we commissioned a review by the IEH into the science of Epidemiology and its use in IAQ issues. This useful report will now be used to help build understanding in this area.

VOLATILE ORGANIC COMPOUNDS

The VOC issue also remains on the agenda of the Committee. Proposals for new targets under the Air Quality Directive and the National Emissions Ceiling Directive appear to have been postponed (until at least 2008) while a new base-line is calculated.

The FEA VOC WG has estimated that by c.2020, aerosols will account for >5% of man-made VOC emissions – which could be the point at which the aerosol industry becomes “significant”, and this issue will remain a key focus in 2008.

CLIMATE CHANGE

With Climate Change hot on the agenda, “Carbon Footprinting” for products appears to be becoming an increasingly significant issue, which the Committee will tackle in 2008.

Importantly the SCHER Committee report on Health and Environmental risks associated with Indoor Air concluded that additional research into consumer products was required, as evidence of health impacts associated with their use was ‘not conclusive’.

PACKAGING & PACKAGING WASTE

We continue to support the recycling of tin-plate and aluminium aerosol cans – particularly used, empty cans, and we are happy to report that >75% of UK Local Authorities accept empty aerosols as a part of their recycling operations.

SUSTAINABLE DEVELOPMENT

The Committee discussed the European Commission consultation document on its two Action Plans: “Towards a Sustainable Industrial Policy (SIP)” and “Sustainable Consumption and Production (SCP)”. It was agreed that these action plans constitute an important initiative that needed to be monitored closely, as they potentially could pose a threat to aerosol products.

The Committee contributed to the environmental area of the developing BAMA Message Matrix - based on the three pillars of sustainable development (economic, environmental and social). We helped in identifying key statements relevant to our industry and cataloguing supporting evidence. Work on the Matrix will continue in 2008.

On behalf of BAMA, I would like to extend my grateful thanks for the support and expertise of all those members of the Committee and Working Groups for the efforts they put in to further the environmental interests of our industry. We continue to refine and focus the terms of reference for the Committee in 2008, and would warmly welcome any new member who wishes to help us improve the sustainability of our industry.

Aerosols 2007: Propelling Aerosols Worldwide

Aerosols 2007 took place at Manchester Central in September 2007 from 18–20 September. The event was a great success with over 2,000 visitors from 52 countries; 90 exhibitors and 350 delegates attending the Congress. Fifty expert speakers shared experiences of the three inter-related pillars of sustainable development – environment, social and economic with the Congress delegates.



BAMA and the Aerosols 2007 Steering Group received many tributes from people who took part, some of which are given below. One of the key assets of the event was having the opportunity to network with all sectors of the aerosol industry under one roof.

2,000 visitors from 52 countries; 90 exhibitors and 350 delegates attended the Congress.

Exhibitor, David Routley, managing director Aerofill Oyster: *“Our business enjoyed one of the best congress meetings ever staged in terms of organisation, venue, content and visitor profile. We had a very high quality of visitors closing £2m of new contracts during the show and advancing several other active projects.”*

Exhibitor, Mark Waters, sales manager UK, Summit Europe cv: *“We were impressed with the organisation and think that the programme for the Gala Dinner was spot on, even the food was good enough to impress some of our more discerning European neighbours.”*

Congress Speaker Bill Durodie, senior lecturer in risk & security, Cranfield University: *“Thank you for inviting me to speak at Aerosols 2007. Judging by the atmosphere I trust you assessed the event as having been a success. I received very positive feedback from those delegates who attended our Risk, Reputation and Trust session and hope you did too.”*

Award winner, John Worthington, managing director Walk Easy: *“It is not often when one sees a David and Goliath act such as this.”*

FEA INTERNATIONAL AEROSOL AWARDS

Hosted for 2007 in the UK by BAMA, the winners of the first ever FEA International Aerosol Awards competition were announced at a prestigious Gala Dinner held on Wednesday 19 September at Aerosols 2007.



During 2006–2007 manufacturers, fillers, marketers and retailers were encouraged to enter their aerosol products launched into the market between May 2005 and May 2007 into this new competition and 32 entries were received.

The winners of each Category hold the coveted 2007 Award title, received an engraved crystal trophy, public relations support regarding their accolade and the use of the FEA International Aerosol Awards 2007 logo in their own promotional literature.



Winners, from L to R: Marcus Bates, Valois; Tamara Rogers, Unilever; John Worthington, Walk Easy Ltd



THE WINNERS

Innovation in Aerosol Package Design

Valois: Dose Indicator

The Valois Dose Indicator has been designed as an integral part of an MDI actuator to include a number and colour countdown mechanism so that the patient knows exactly when the product will run out.

The judges' comments: *"fulfils a real customer need and adds convenience"*.



Most Innovative Aerosol Product

Walk Easy: DNA personal alarm spray

As well as producing a 138dB audio siren, the Walk Easy DNA Personal Alarm combines the use of a DNA tracer spray unique to each product and a UV marker to create a new kind of personal safety alarm.

The judges' comments: *"a socially responsible product with innovative use of DNA, more than a simple alarm."*



Most Creative Marketing Strategy

Unilever: Launch of Axe into Japan market

Unilever researched their market before entry and tailored their product to it, including looking at how they positioned the product in the market and reshaping the can. From zero brand awareness they took their product to a 63% market share becoming No. 1 in the male deodorant market after 1 week.

The judges' comments: *"a clear, easy communication ... good idea well executed ... understanding of the culture."*



The high profile International judging panel of five included:

Mr Pat Cooney, Chairman of the judging panel, now retired but formerly with Unilever Home and Personal Care Europe. Mr Nick Alford, member of the Board of advertising agency FCB London. Mr Michel Fontaine, President of CFA (French Aerosol Association) and Director of Packaging Research for L'Oréal. Ms Monica Higuera, Deputy Editor of leading UK trade publication for the metal packaging industry – The Canmaker and Mr Crian Wilson, Boots Toiletries Scientific Advisor.

Volatile Substance Abuse Committee

The VSA Committee met 3 times in 2007. Thanks are due to committee members for their continued support on this important issue. We are indebted to external members Warren Hawksley, Richard Ives, Steve Lambert and John Ramsey for the passion and energy they bring to the Committee. Special thanks go to Mike Parkington who stood down from the chair – Between Mike & Tony Mills, Unilever have chaired this committee for more than 10 years.

VSA MORTALITY STATISTICS 2005

The annual data revealed that there were 45 deaths in the UK associated with volatile substance abuse. This is the lowest annual total recorded since 1983.

Butane from all sources accounted for 36 of the 45 deaths (80%) and of these, butane cigarette lighter refills formed the largest group. Concerning the VSA issue and surveys, gas lighter refills and aerosol products are separate product categories and this clear distinction should be maintained.

In the group aged under 18, deaths resulting from volatile substance abuse fell from thirteen in 2004 to eight in 2005. Two of these eight deaths were associated with butane cigarette lighter refills, the sale of which to under-18s is prohibited by legislation, and four of the eight deaths were associated with aerosols.

Aerosols were involved in a total of 8 deaths, the first reversal of the steady fall since 2000 (in contrast, gas fuels have maintained a steady reduction since 2001).

As in previous years, among those aged 10-14 years there were more deaths associated with volatile substance abuse than with drug misuse. Deaths were generally sudden and in 2005 were three times more common in males than females. Of the 45 deaths in 2005, nine were suicides involving the inhalation of a volatile substance. For both adults and children volatile substance abuse leading to death usually took place in the home.

STAKEHOLDER FORUM

Georgina Harris, researcher for David Amess MP, Chairman of the All Party Parliamentary Group on VSA, joined the February BAMA VSA meeting to hear the comments of the committee on the poor functioning of the Stakeholder Group.

October saw the only meeting of the Stakeholder Group which achieved little. The documents required were issued late and were incomplete, making preparation difficult. We discovered that a budget was available but this remains elusive and unspent. Minutes also remain elusive.

The new Department for Children, Schools and Families (DCSF), formerly DFES, is taking the lead on drugs prevention, and the accompanying Public Service Agreement.

The Butane working group met once and decided to stop the project to put Bitrex in Lighter Refills. Other working groups did not meet. The Stakeholder Group objectives were intended to have a 3 year life before review & revision but progress continues to be woefully poor. We continue to make representations on this.

VSA PUBLICATIONS

The VSA leaflet has been revised and made available. A poster has been developed from the leaflet for availability in 2008. (Both are now available – please contact the BAMA office)

Solvent abuse still goes on
Many of us are aware of the dangers of heroin, cocaine, ecstasy, cannabis and other high profile drugs, but don't give solvent abuse a second thought. Perhaps this is because it involves the abuse of familiar household items like glue, petrol, gas lighter refills, and aerosols, so we can't be really dangerous? Wrong! The chilling thing about solvent abuse, more accurately known as 'volatile substance abuse' or 'VSA', is that it can kill the very first time. **A quarter of VSA victims have no history of solvent abuse** – until they die.

Continually concentrating the vapour to get high can affect the heart. This makes sudden death a real danger – just like heroin.

Adults don't know much about solvents – their children do
Many adults, if they think about solvent abuse at all, associate it with glue sniffing and may think it is an old problem that has gone away. It hasn't – although glue is no longer the most common abuse, VSA still kills one young person a week. By the time our children leave primary school they will know about drugs and solvents and may even have been introduced to them by their peers. What they won't understand or believe about solvents is that they could die the very first time they try them. No youngster thinks they will die, that doesn't happen when you're young – yet VSA is one of the biggest killers of young people.

In some age groups, there are more deaths from solvent abuse than from leukaemia, pneumonia and drowning put together.

Who experiments with solvents
VSA runs right through society – it has no geographical boundaries. It often occurs as it becomes a craze in an area, so it can become a serious problem.

Often it's just to try it, to be part of the scene, a risk. Most children only experiment for a short while, but it may kill them even then. Some kids turn to VSA because of school or at home, sometimes it's for fun. These kids may think it's just 'cool', unlike some drug taking. Some become longer term abusers and use solvents alongside other drugs or alcohol.

Most volatile substances are open abuse and abusers want to get 'by the fumes'. The products are cheap and easy to get hold of. Typical abuse teenagers but there have been cases of young girls and old men. So with their friends, but others abuse alone in their bedrooms. Most of the deaths happen at home.

How does VSA kill?
It can cause the heart to beat irregularly and stop. Unless expert help is on hand immediately, normal heart rhythm cannot be restarted. This can happen at any time or in the bathroom – usually, why is not completely understood. Many more boys die in this way than girls – although as many girls appear to abuse volatile substances.

VSA can cause collapse or the abuser can choke on their vomit, or hurt themselves while intoxicated. If an abuser is lucky enough to cheat death, long-term use of some products can cause irreversible damage to the liver, kidneys, brain or nervous system.

BE AWARE. DON'T MISS THE SIGNS
BAMA

AEROSOLS 2007 (INTERNATIONAL CONGRESS)

- John Ramsey (St George's) presented "What is VSA and why does it kill?"
- Deborah Olszewski from EMCDDA (European Monitoring Centre for Drugs & Drug Addiction a European Agency) spoke on "VSA across Europe"
- Nigel Jackson (BAMA) summarised "How the UK has tackled VSA"
- Colleen Creighton from ACE (Association for Consumer Education, USA) explained "How the USA has tackled VSA"

SPONSORSHIP

BAMA contributed towards the SOLVE IT conference, towards Re-Solv for the primary school pack and toward Lifeline for the printing of their booklet.

EUROPE

FEA is setting up a VSA Task Force with the inaugural meeting 17 January 2008. VSA occurs in all European countries, but, except in Denmark, Sweden and UK, it is currently not 'recognised' as a problem (no press coverage, no action from authorities).

1 child in 8 tries inhaling solvents

WHAT TO DO IF YOU FIND SOMEONE SNIFFING?

If you do come across a child who has been abusing, don't chase, panic or upset them. Sudden stress or exertion can cause sudden death.

don't chase, panic or upset them. Sudden stress or exertion can cause sudden death

If they are drowsy or unconscious:

- call 999 immediately, even if they seem to be recovering, as it's better to be safe than sorry
- discourage exertion and keep them calm
- remove the substance and pass it on to the Paramedics as the product can be identified
- make sure there is plenty of fresh air
- make sure they are lying on their side (in the recovery position) so that they will not choke (see below 407)
- administer C.P.R. (resuscitation) if needed

If they are not in such a bad way:

- stay calm and try to stop them sniffing without using force
- don't chase or over-excite them as this may cause sudden death
- realise they may be hallucinating (seeing or hearing things that are not there)
- do not choose to discuss their problem now
- stay with them until the effects have worn off

kill the very first time

What to do if you find someone sniffing?

Don't chase, panic or upset them. Sudden stress or exertion can cause sudden death

Solvent abuse still goes on

Many of us probably think household items like glue, paint, gas lighter refills, and aerosols can't be really dangerous. Wrong! The chilling thing about solvent abuse, more accurately known as volatile substance abuse or 'VSA', is that deliberately concentrating the vapours, to get high can affect the brain. This makes sudden death a real danger - just like heroin.

A quarter of VSA victims have no history of solvent abuse - until they die.

Adults don't know much about solvents - their children do

By the time children leave primary school they will know about drugs and solvents and may even have been introduced to them by their peers. What they won't understand or believe about solvents is that they could die the very first time they try them - yet VSA is one of the biggest killers of young people. In some age groups, there are more deaths from solvent abuse than from leukaemia, pneumonia and drowning put together.

Who experiments with solvents?

VSA cuts right through society - it has no social or geographical boundaries. The products are cheap and easy to get hold of and many may try it just because they are bored. Typical abusers are teenagers but there have been deaths as young as 7.

Make sure children are aware of the dangers

Most children have heard about sniffing but they probably won't appreciate the dangers. Talk to them about important issues, including drugs and solvents, and try to keep the lines of communication open. **Normal use of these products will not harm them, abuse may kill.** Fear and without credit (laughing gas) are a growing problem.

More information

Talk to Frank, the National Drugs Helpline: 0800 776000
www.talktofrank.com

Re-Solv: Telephone: 01785 817885
www.re-solv.org

Solve-It: 24hr helpline: 01536 510010
www.solveitonline.co.uk

The British Aerosol Manufacturers' Association (BAMA) has worked to prevent VSA for many years. The voluntary warning "Solvent Abuse Can Kill Instantly" features on almost all UK aerosol products. For copies of this free poster or our free information booklet, please email: enquiries@bama.co.uk

SOLVENT ABUSE CAN KILL INSTANTLY

BAMA

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BEFORE. DON'T MISS THE SIGNS



REPORT OF THE EXECUTIVE COMMITTEE FOR THE YEAR ENDED 31 DECEMBER 2007

The Executive Committee presents its report with the financial statements of the Association for the year ended 31 December 2007.

PRINCIPAL ACTIVITY

The principal activity of the Association in the year under review was that of a trade association for the British aerosol industry.

EXECUTIVE COMMITTEE

The Executive Committee members shown below have held office during the whole of the period from 1 January 2007 to the date of this report.

Mrs J Heywood (Chairman)

Mr R Wells (Hon Treasurer)

Mr S Bowden

Mr N Jackson

Mr P Moring

Dr J Morris

Mr M Teller

Other changes in the Executive Committee were as follows:

Mr J Bigley - *resigned 9 October 2007*

Mr J Blottière - *resigned 13 June 2007*

Mr M Dick - *appointed 9 October 2007*

Mr J Hathaway - *resigned 13 June 2007*

Mr I Mackinnon - *appointed 13 June 2007*

Dr T Fonteijn and Ms M McCaw were appointed to the Executive Committee after 31 December 2007 but prior to the date of this report.

Dr K E Duff and Mr B Minto ceased to be Executive Committee members after 31 December 2007 but prior to the date of this report.

CO-OPTED MEMBERS

Mr P Bayley

Mr J Blottière

Mr C Butler

Mr J Hathaway

Mr C Lambert

SPONSORSHIP AND CHARITABLE DONATIONS

During the year the Association donated £10,500 (2006 – £26,233) by way of sponsorship and funding support towards education and the prevention of volatile substance abuse.

STATEMENT OF EXECUTIVE COMMITTEE'S RESPONSIBILITIES

The Executive Committee is responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the Executive Committee to prepare financial statements for each financial year. Under that law the Executive Committee has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing these financial statements, the Executive Committee is required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Executive Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable it to ensure that the financial statements comply with the Companies Act 1985. It is also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITOR

So far as the Executive Committee is aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the Association's auditor is unaware, and each Executive Committee member has taken all the steps that he or she ought to have taken as an Executive Committee member in order to make himself or herself aware of any relevant audit information and to establish that the Association's auditor is aware of that information.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

On behalf of the executive committee

Mrs S Rogers

Secretary

18 April 2008

REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF BRITISH AEROSOL MANUFACTURERS' ASSOCIATION

We have audited the financial statements of British Aerosol Manufacturers' Association for the year ended 31 December 2007 on pages 20 to 23. These financial statements have been prepared in accordance with the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective January 2007).

This report is made solely to the Association's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF EXECUTIVE COMMITTEE AND AUDITOR

The Executive Committee's responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page 18.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Executive Committee is consistent with the financial statements.

In addition, we report to you if, in our opinion, the Association has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Executive Committee remuneration and other transactions is not disclosed.

We read the Report of the Executive Committee and other information accompanying the financial statements and consider the implications for our report if we become aware of any apparent misstatements within it.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Executive Committee in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Association's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the Association's affairs as at 31 December 2007 and of its surplus for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Report of the Executive Committee is consistent with the financial statements.

Cooksey, Perry & Co
Chartered Accountants
Registered Auditor
Wayside, Old Horsham Road,
Beare Green, Dorking
Surrey, RH5 4RB

22 April 2008

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2007

	Notes	31.12.07		31.12.06	
		£	£	£	£
Turnover	2				
General		578,230		621,941	
Exceptional	4	1,140,038		-	
			1,718,268		621,941
Cost of sales and services:					
General		169,895		164,528	
Exceptional	4	1,019,285		-	
			1,189,180		164,528
Gross surplus					
General		408,335		457,413	
Exceptional	4	120,753		-	
			529,088		457,413
Administrative expenses			502,940		487,020
Operating surplus/(Deficit)	3		26,148		(29,607)
Interest receivable and similar income			39,420		28,782
			65,568		(825)
Interest payable and similar charges			1,157		1,582
Surplus/(deficit) on ordinary activities before taxation			64,411		(2,407)
Tax on surplus/(deficit) on ordinary activities	5		7,787		-
Surplus/(deficit) for the financial year after taxation			56,624		(2,407)
Surplus/(deficit) for the year			56,624		(2,407)
Retained surplus brought forward			667,750		670,157
Retained surplus carried forward			724,374		667,750

The notes form part of these financial statements

BALANCE SHEET 31 DECEMBER 2007

	Notes	31.12.07		31.12.06	
		£	£	£	£
Fixed Assets					
Tangible assets	6		5,234		11,796
Current Assets					
Debtors	7	114,321		472,113	
Cash at bank and in hand		751,841		704,156	
		<u>866,162</u>		<u>1,176,269</u>	
Creditors					
Amounts falling due within one year	8	141,502		512,375	
			<u>724,660</u>		<u>663,894</u>
Net Current Assets					
			729,894		675,690
Total Assets Less Current Liabilities					
Creditors					
Amounts falling due after more than one year	9		5,520		7,940
			<u>724,374</u>		<u>667,750</u>
Net Assets					
Reserves					
Income & Expenditure Account			724,374		667,750
			<u>724,374</u>		<u>667,750</u>

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2007).

The financial statements were approved by the Executive Committee on 18 April 2008 and were signed on its behalf by **Mr R Wells** – Hon Treasurer

The notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

1 ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2007).

Turnover

Turnover represents net sales of goods and services, excluding Value Added Tax.

Tangible fixed assets

It is the Association's general policy to capitalise fixed assets where cost is £250 or more.

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Office & general equipment - office and computer equipment 33.3% on cost, furniture 20% on cost

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the income & expenditure account over the relevant period. The capital element of the future payments is treated as a liability.

Pension costs and other post-retirement benefits

The Association operates a defined contribution pension scheme. Contributions payable for the year are charged in the income and expenditure account.

2 TURNOVER

The turnover and surplus (2006 - deficit) before taxation are attributable to the one principal activity of the Association. For the year ended 31 December 2007 only, this includes exceptional income, from the Aerosols 2007 exhibition held in Manchester in September 2007.

3 OPERATING SURPLUS/(DEFICIT)

The operating surplus (2006 - operating deficit) is stated after charging/(crediting):

	31.12.07	31.12.06
	£	£
Depreciation – owned assets	2,729	4,221
Depreciation – assets on finance leases	3,833	3,834
Surplus on disposal of fixed assets	-	(2,333)
Auditor's remuneration	7,250	4,250
Pension costs	33,403	35,006

4 EXCEPTIONAL ITEMS

The exceptional items represent income and expenditure in connection with the International Aerosols Congress and Exhibition 2007, hosted by the Association on behalf of the European Aerosol Federation and held in Manchester in September 2007. Though part of the ordinary activities of the Association, these items are shown as exceptional in view of their size and because such events are occasional rather than annual.

5 TAXATION

Analysis of the tax charge

The tax charge on the surplus on ordinary activities for the year was as follows:

	31.12.07	31.12.06
	£	£
Current tax:		
UK corporation tax	7,787	-
Tax on surplus/(deficit) on ordinary activities	7,787	-

Factors that may affect future tax charges

Losses of £14,523 (2006 – £39,660) are available for corporation tax purposes.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

6 TANGIBLE FIXED ASSETS

	Office and general equipment
	£
COST	
At 1 January 2007 and 31 December 2007	86,438
DEPRECIATION	
At 1 January 2007	74,642
Charge for year	6,562
At 31 December 2007	81,204
NET BOOK VALUE	
At 31 December 2007	5,234
At 31 December 2006	11,796

Fixed assets, included in the above, which are held under finance leases are as follows:

	Office and general equipment
	£
COST	
At 1 January 2007 and 31 December 2007	11,500
DEPRECIATION	
At 1 January 2007	3,834
Charge for year	3,833
At 31 December 2007	7,667
NET BOOK VALUE	
At 31 December 2007	3,833
At 31 December 2006	7,666

7 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.12.07	31.12.06
	£	£
Trade debtors	106,580	109,998
Prepayments - Aerosols 2007	-	340,380
Other debtors & prepayments	7,741	21,735
	<u>114,321</u>	<u>472,113</u>

8 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.12.07	31.12.06
	£	£
Finance leases	2,300	1,940
Trade creditors	86,335	97,412
Corporation tax	7,787	-
Prepayments received	23,011	-
Deposits receivable - Aerosols 2007	-	396,807
Other creditors & accruals	22,069	16,216
	<u>141,502</u>	<u>512,375</u>

9 CREDITORS

Amounts falling due after more than one year

	31.12.07	31.12.06
	£	£
Finance leases	5,520	7,940

10 PENSION COMMITMENTS

Until 31 May 2002 those of the Association's staff who were employees of the Chemical Industries Association (CIA) enjoyed terms of employment providing for retirement benefits based on final pensionable pay. On that date this 'defined benefits' scheme ceased and was replaced by a defined contribution scheme.

There is a funding shortfall on CIA's defined benefits scheme that is due to be eliminated by March 2013. CIA invoices the Association monthly in respect of the Association's staff costs including pension scheme contributions and this currently includes £2,157 per month to make good the element of the shortfall that relates to Association staff. It is understood however that future contributions cannot be calculated accurately at this time.

Contributions are charged to Income and Expenditure Account as invoiced by CIA. Amounts charged during the year were:

Defined benefits - £13,685 (2006 - £12,576)
Defined contribution - £19,718 (2006 - £22,430)

At the balance sheet date the amount provided in respect of unpaid contributions was £nil (2006 - £5,901).

11 OTHER FINANCIAL COMMITMENTS

The Association occupies premises under a lease with five-yearly rent reviews. The most recent review took effect from 2 February 2007. The lease expires on 30 January 2012. Current annual charges are: Rent £46,700, Service Charge £9,200, Management Charge £16,000.

The Association is also committed to a consultancy agreement with Axiom Communications at a cost of £28,000 for 2008.

Members Listing

Member Companies' details and Key to Activities

Manufacturer/supplier of aerosol components

- A** Tinplate containers
- B** Aluminium containers
- C** Plastic containers
- D** Valves
- E** Plastic components
- F** Metal components
- G** Gaskets or lining compounds
- H** Valve springs

Manufacturer/supplier of ingredients or machinery

- J** Active ingredients
- K** Solvents & chemicals
- L** Perfumes
- M** Propellants
- N** Filling machinery
- O** Plant equipment
- P** Packaging materials

Other activities

- Q** Contract filler
- R** Self filler
- S** Marketer
- T** Consultant
- U** Distributor
- V** Waste management

3M United Kingdom Plc

R 3M Centre, Cain Road, Bracknell, Berkshire, RG12 8HT
 Tel: 01344 858000
 Fax: 01344 858278
 Web site: <http://www.mmm.com/uk>
 Manufacturers of aerosols for industrial and consumer use. These include adhesives and coatings for the automotive, general industrial, graphic arts and consumer markets and chemicals for the cleaning industry.

Aerocan UK Ltd

B Folly Road, Devizes, Wiltshire, SN10 2HT
 Tel: 01380 732400
 Fax: 01380 732441
 E-mail: jean.blottiere@aerocan.eu
 Web site: <http://www.aerocan.eu>
 Manufacturers and distributors of monobloc aluminium aerosol cans and other aluminium containers.

Aerofill Oystar

N Packaging House, Newmarket Road, Western Way,
O Bury St Edmunds, Suffolk IP33 3SN
 Tel: 01284 704573
 Fax: 01284 706565
 E-mail: tony.price@oystar.afldaw.com
 Web site: <http://www.oystar.aerofill-dawson.com>
 Aerosol equipment and packaging automation engineers for all operations from 20–300cpm. The leading supplier for over 50 years to the worldwide aerosol industry for filling and process systems with an installed base of more than 50% of the global industry comprising: can handling, filling, valve insertion, crimping, gas filling, houses and safety systems, checkweighing, water test systems, buttoning, capping and shrink wrapping fully automated lines up to 500 cpm.

Akzo Nobel Base Chemicals bv

M Stationsstraat 77, P.O. Box 247, 3800 AE Amersfoort, The Netherlands
 Tel: 0031 33 467 6045/ 6069
 Fax: 0031 33 467 6157
 E-mail: herman.berkhout@akzonobel.com
 Web site: <http://www.demeon.com>
 Suppliers of Dimethyl Ether. Full technical service on aerosol formulations and propellant handling available, including flammability testing of aerosol formulations.

Autosmart

R Lynn Lane, Shenstone, Staffordshire, WS14 0DH
 Tel: 01543 481616
 Fax: 01543 481549
 E-mail: rbutler@autosmart.co.uk
 Web site: <http://www.autosmart.co.uk>
 Autosmart Limited was started in 1979 to supply vehicle-cleaning products to the automotive industry. Approximately 210 products are manufactured which include traffic film removers, cleaners, polishes, dressing and aerosols.

Avon Engineered Rubber Ltd

G Potley Lane, Leafield Industrial Estate, Corsham, Wiltshire, SN13 9RU
 Tel: 01225 816300
 Fax: 01225 816327
 Manufacturers of inner and cupseal gaskets to the worldwide aerosol industry. Manufacturing facilities are certified by quality agencies: ISO 9000/2000, ISO 14001, TS 16949.

Barony Universal Products Plc

Q Barony Road, Barony Industrial Estate, Auckinleck,
R Ayrshire, KA18 2BL
S Tel: 01290 426400
 Fax: 01290 426399
 E-mail: lhyland@baronyuniversal.com
 Manufacturers, marketers and designers of male and female toiletry products, purpose built plant for personal care products, self and contract filler of a wide range of toiletry products for both the UK and overseas markets.

Beiersdorf UK Ltd

S 2010 Solihull Parkway, Birmingham Business Park,
U Birmingham, B37 7YS
 Tel: 0121 329 8800
 Fax: 0121 329 8801
 Web site: <http://www.beiersdorf.com>
 Beiersdorf UK Ltd is the UK affiliate of Beiersdorf AG of Hamburg – Germany. The company markets, sells and distributes quality branded toiletries, cosmetics, medicines and medical devices under globally renowned brand names including Nivea, Elastoplast, Eucerin and Atrixio.

BOC Speciality Gases

M The Priestley Centre, 10 Priestley Road, Surrey Research Park, Guildford, Surrey, GU2 5XY
 Tel: 0800 020800
 Fax: 01483 532115
 E-mail: speciality.sales@uk.gases.boc.com
 Web site: <http://www.bocspecialproducts.com>
 Suppliers of the full range of propellants. BOC offer Hydrocarbons including pentanes, fluorocarbons, DME and compressed gases (CO₂, N₂ and N₂O) in the full range of package sizes from cylinders to bulk. Also offer a bespoke blending facility to standards of the highest quality, including hydrocarbons blended to US Pharmacopeia Standards.

Burgoyne Consultants Ltd

T Burgoyne House, Chantry Drive, Ilkley, West Yorkshire, LS29 9HU
 Tel: 01943 817666
 Fax: 01943 817632
 E-mail: mktg@burgoyne.co.uk
 Web site: <http://www.burgoyne.co.uk>
 Provider of expert, specialist advice to industry on all aspects of loss prevention and safety management. Our main focus is on assessment of industrial processes and operations to ensure that they can be, and are being, operated safely.

Chemviron Carbon Ltd

J Edgar House, Lockett Road, Ashton-in-Makerfield,
K Lancashire, WN4 8DE
 Tel: 01942 275400
 Fax: 01942 275602
 E-mail: drey@calgoncarbon-eu.com
 Web site: <http://www.chemvironcarbon.com>
 Chemviron Carbon (Calgon Carbon Corporation USA) - manufacturer of granular activated carbon, and supplier of services for optimising production processes and safely purifying the environment. Provides the industry's largest R&D department and is a pioneer in the development of gas storage, delivery and purification carbons for the aerosol industry.

Church & Dwight UK Limited

R Wear Bay Road, Folkestone, Kent, CT19 6PG
 Tel: 01303 858700
 Fax: 01303 858701
 E-mail: alex.fraser@churchdwight.co.uk
 Web site: <http://www.churchdwight.co.uk>
 A wholly owned subsidiary of Church & Dwight INC. producing a range of toiletries and personal care products for domestic and export markets.

ColepCCL (UK) Ltd

Q Atkinson Way, Foxhills Industrial Park, Scunthorpe, DN15 8QQ
 Tel: 01724 282220
 Fax: 01724 280675
 E-mail: jo.jackson@colepccl.com
 Web site: <http://www.colepccl.com>
 Contract supplier of aerosol and liquid products. Scunthorpe Facility: purpose built for toiletries, personal care, medicinal household, industrial, automotive, licensed veterinary and insecticide aerosol and liquid products. Additional: purpose built factories for the supply of personal care, household and pharmaceutical aerosols, in Germany, Portugal and Poland, with can making facilities in Portugal, Spain and Poland, and co-packing in Poland.

Coster Aerosols Ltd**D** Babbage Road, Stevenage, Hertfordshire, SG1 2EQ**E** Tel: 01438 367763**N** Fax: 01438 728305**O** Web site: <http://www.coster.com>

Manufacturers of a wide range of valves for tinplate, aluminium and glass containers. Also, spray-through caps and a comprehensive range of special actuators for the cosmetic and pharmaceutical markets. Pumps for perfumes, soaps, creams and liquids, screw-on ferrule for non-aerosol packs. Complete range of aerosol filling machines and ancillary equipment.

CRC Industries UK Limited**Q** Wylds Road, Castlefield Industrial Estate, Bridgwater,**R** Somerset, TA6 4DD

Tel: 01278 424200/ 727200

Fax: 01278 425644

E-mail: sales.uk@crcind.comWeb site: <http://www.ambersil.com>

CRC Industries UK Ltd (formerly Ambersil) offer the full MRO range of chemicals with a bias towards cleaners & degreasers. Ambersil products encompass a wide range of high performance engineering, moulding, and servicing consumables, supplied mainly in aerosol. Ambersil also fills 'own-label' products. Ambersil is ISO 14001 & 9001 certified.

Crown Aerosols Europe**A** Oddicroft Lane, Sutton-in-Ashfield,**E** Nottinghamshire, NG17 5FS**F** Tel: 01623 528415

Fax: 01623 528429

E-mail: john.morris@eur.crowncork.comWeb site: <http://www.crowncork.com>

Crown Aerosols Europe manufacture 31 sizes of tinplate aerosol cans in 5 diameters - 45 mm to 65 mm, 11 sizes of Bi-Can TM, aerosol can components and printed plate.

D H Industries Limited**N** Sullivan House, Fenton Way, Southfields Business Park,**O** Laindon, Essex, SS15 6TD

Tel: 01268 410666

Fax: 01268 410777

E-mail: dh@dhi.co.ukWeb site: <http://www.dhi.co.uk>

Suppliers of Pamasol aerosol filling, testing and packaging equipment, DH Containplant gassing rooms, also mixing and filling plant for liquids, pastes and mastics.

De-Pack Ltd**V** Wymeswold Industrial Park, Wymeswold Lane, Burton On

The Wolds, Leicestershire, LE12 5TR

Tel: 01509 880300

Fax: 01509 880788

Web site: <http://www.de-pack.co.uk/>

Aerosol recycling.

DPI Sdn. Bhd.**Q** K69, Tanjong Agas Industrial Estate, 84000 Muar,**R** Johor, Malaysia

Tel: 0060 6-9522854

Fax: 0060 6-9513543

E-mail: soonbin@pc.jaring.my / dpim@tm.net.myWeb site: <http://www.dpiaerosol.com>

A Dynamic, Progressive, Innovative organisation, DPI is the largest aerosol paint and coating manufacturer in Malaysia and Singapore and is recognised as among the best in the Asia Pacific Region. We are also a leading and reliable contract aerosol filler of all types of liquid products using different propellant.

DuPont (UK) Ltd**M** DuPont de Nemours (Nederland) B.V., Baanhoekweg 22, 3313 LA Dordrecht, The Netherlands

Tel: 0031 78 630 1159

Fax: 0031 20 206 2271

E-mail: Andries-P.T.J.Coens@NLD.dupont.com

Supplier of Dymel propellants; Dymel A (Dimethylether) Dymel 152a, Dymel 134a, Dymel 134a pharmaceutical grade, Dymel 227ea pharmaceutical grade. Provide free technical service on aerosol formulations, storage and handling.

Elizabeth Arden (UK) Ltd**S** 87-91 Newman Street, London, W1T 3EY

Tel: 020 7574 2462

Fax: 020 7574 2918

E-mail: marie.kennedy@elizabetharden.comWeb site: <http://www.elizabetharden.com>

Manufacturers of prestige skin care, fragrances, and colour cosmetics.

Falcon Safety Products UK Limited**R** Staffordshire Business Village, Dyson Way, Staffordshire

Technology Park, Stafford, ST18 0TW

Tel: 01785 887802

Fax: 01785 887803

E-mail: mikegenner@falconsafety.co.ukWeb site: <http://www.falconsafety.co.uk>

Falcon Safety Products® is the world's leading manufacturer and marketer of compressed-gas products, including the Original computer-cleaning duster from Dust-Off®.

GlaxoSmithKline Consumer Healthcare**J** St Georges Avenue, Weybridge, Surrey, KT13 0DE

Tel: 01932 822000

Fax: 01932 822161

Web site: <http://www.gsk.com>

GSK is a manufacturer of drug and consumer healthcare products with brand names such as Aquafresh, Macleans, Ribena, Horlicks and Oxy.

Greenway Environmental Ltd**V** Quakers Coppice, Crewe Gates Industrial Estate, Crewe, Cheshire, CW1 6FA

Tel: 01270 655518

Fax: 01270 655501

E-mail: daved@greenwayenvironmental.co.ukWeb site: <http://www.greenwayenvironmental.co.uk>

We are an aerosol recycling company and general and hazardous waste facility. We also recycle florescent tubes, cardboard, plastic and WEEE.

Harp International Limited**K** Gellihirion Industrial Estate, Pontypridd, CF37 5SX**M** Tel: 01443 842255

Fax: 01443 841805

E-mail: harp@harpintl.comWeb site: <http://www.harpintl.com>

Suppliers of aerosol propellants: HARP DME (dimethyl ether), HARP AP hydrocarbons (propane/butane), HARP pentanes, HARP 134a, HARP 152a, custom propellant blends, nitrogen and carbon dioxide.

Hydrokem Aerosols Ltd**Q** Hickmans Road, Birkenhead, Wirral, CH41 1JH

Tel: 0151 630 4414

Fax: 0151 638 2353

E-mail: sales@hydrokem.co.ukWeb site: <http://www.hydrokem.co.uk>

An independent, privately owned aerosol company manufacturing a range of personal care, household, janitorial and specialist technical products. Product development facilities available with 'concept to counter' support for novel projects. Facilities accredited to BS EN ISO 9001:2000 and BRC Global Standard Consumer Products.

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- U** Distributor
- V** Waste management

ICI Paints

S Wexham Road, Slough, Berkshire, SL2 5DS
 Tel: 01758 550000
 Fax: 01753 539855
 Web site: <http://www.icipaints.com>
 ICI Paints has some of the world's top paint and decorative product brands. It aims to inspire consumers to transform their surroundings at home and work with performance and colour. The business makes products to prepare and care for many building materials and provides coatings for cans and packaging.

Impress Merthyr Tydfil Ltd

A Dragon Parc, Abercanaid, Merthyr Tydfil, Mid Glamorgan, CF48 1PQ
 Tel: 01685 354400
 Fax: 01685 354484
 E-mail: mike.dick@uk.imp-group.com
 Web site: www.impressgroup.com
 Manufacturers of tinplate containers.

Industrial Hydrocarbons, INC

T 9142 Golden Street, Alta Loma, CA, 91737 USA
 Tel: 001 (909) 989 7200
 Fax: 001 (909) 989 7900
 E-mail: drowson@indhydro.com
 Web site: <http://www.industrialhydrocarbons.com>
 With over 42 years of aerosol industry dedicated service and experience, Industrial Hydrocarbons is a leading consultant to industry members. Industrial Hydrocarbons' main focus is on life, health and environmental safety! This includes state-of-the-art gas house and laboratory design, code enforcement, safe handling techniques, safety audits (both GMP and GLP), safety seminars and storage & warehousing design. Legal cases are covered by our expert witnesses in industry defence. Deflagration suppression safety systems and propellant purification are also major areas of Industrial Hydrocarbons expertise. Industrial Hydrocarbons Inc. is a consortium of aerosols industry experts covering all disciplines outlined in our profile that comprises over 300 years of combined experience.

IntelliGent Solutions (Europe) Ltd

T Melton Court, Gibson Lane, Melton, Hull, HU14 3HH
 Tel: 0113 815 5844
 E-mail: information@intelligentsolutions-europe.ltd.uk
 Web site: <http://www.intelligentsolutions-europe.ltd.uk>
 Pan-European Management, IT and Regulatory Consultancy.

James Briggs A Division of ITW Limited

A Salmon Fields, Royton, Oldham, Lancashire, OL2 6HZ
Q Tel: 0161 627 0101
S Fax: 0161 627 0971
U E-mail: sales@jamesbriggs.co.uk
 Web site: <http://www.jamesbriggs.co.uk>
 Manufacturer of private label consumer chemicals and aerosols to the retail, automotive, DIY and industrial markets. Accredited to ISO 9001/ 2000 Standard, the company offers a complete product design package including innovative formulatory, label and screen printing service for branded and private label products. Also manufacturers and owners of the following brands: Nilco, Add-It, Quickline, Planet Earth, Hycote, Antiquax & Tex.

Johnson & Allen Ltd

R Neocol Works, Smithfield, Sheffield, S3 7AR
 Tel: 0114 273 8066
 Fax: 0114 272 9842
 E-mail: info@johnsonandallen.co.uk
 Web site: <http://www.johnsonandallen.co.uk>
 Manufacturer of non-destructive testing and inspection system, consumables and accessories. Johnson and Allen aerosols Magnetic Inks, Dye Penetrants and Surface Cleaners for use with their equipment. The main field of application is Magnetic Particle Inspection (MPI) and Dye Penetrant Inspection (DPI). These processes are used to locate cracks within safety critical structures and components.

KBIG Ltd

J 11 Beeches Avenue, Carshalton, Surrey, SM5 3LB
M Tel: 020 8669 6263
T Fax: 020 8669 7879
 E-mail: a.martin@kbig.co.uk
 Web site: <http://www.kbig.co.uk>
 An advanced technology company supplying expertise in the design and operation of aerosols using VOC-free propellants with particular reference to the use of adsorption/desorption systems for various gases. Design assistance offered includes propellant selection, control of canister pressure, reduced pressure loss over full canister dispense and product formulation to suit the propellants.

Keen (World Marketing) Ltd

Q 1 Northbrook Street, Newbury, Berkshire, RG14 1DJ
R Tel: 01635 34600
S Fax: 01635 33360
T E-mail: fred@keen-newport.com
U Web site: <http://www.keen-newport.com>
 Creators, designers, manufacturers, marketers and licensors of exclusive smokers' accessories, private label lighter fuels and aerosol products globally.

L'Oréal UK Ltd

S 255 Hammersmith Road, London, W6 8AZ
 Tel: 020 8762 4000
 Fax: 020 8762 4001
 E-mail: jmcmanus@uk.loreal.com
 Web site: <http://www.loreal.com>
 Sole manufacturers and distributors of L'Oréal products in the United Kingdom.

Lindal Valve Co. Ltd

D Cherrycourt Way, Stanbridge Road, Leighton Buzzard, Bedfordshire, LU7 4UH
E Tel: 01525 381155
 Fax: 01525 383304
 E-mail: sales@lindalvalve.com
 Web site: <http://www.lindalgroup.com>
 Manufacturers of aerosol valves. Full range of Male and Female valves, actuators, spraycaps and accessories. Speciality valve systems including variable spray, metering, threaded, 360 degrees, PU, lighter refill, fire extinguisher. Bag on Valve systems. Custom Moulded actuators.

National Starch & Chemical Ltd

J Industriestrasse 17a, CH-6203 Sempach Station, Switzerland
 Tel: 00 41 41 469 6966
 Fax: 00 41 41 469 6906
 E-mail: personalcare.europe@nstarch.com
 Web site: <http://www.personalcarepolymers.com>
 Suppliers of polymers for hair sprays, mousse and other hair care and personal products.

Net-Tex Industries Ltd

Q Priestwood, Harvel, Meopham, Kent, DA13 ODA
R Tel: 01474 813999
 Fax: 01474 812112
 E-mail: info@net-tex.co.uk
 Web site: <http://www.net-tex.co.uk>
 Manufacturers and marketers of animal husbandry products - liquids, powders and aerosols. Contract filling of industrial, household and automotive products. Full development services, screen printing. Short runs a speciality. LPG, CO2, DME and 134a propellants.

No Climb Products Ltd

S Edison House, 163 Dixons Hill Road, Welham Green, Hertfordshire, AL9 7JE
 Tel: 01707 282 760
 Fax: 01707 282 777
 E-mail: sales@noclimb.com
 Web site: <http://www.noclimb.com>
 Manufacturer and supplier of fire detection test equipment for use in association with dedicated aerosol products.

Precision Valve (UK) Ltd

D Precision House, Bakewell Road, Orton Southgate,
E Peterborough, PE2 6XU
H Tel: 01733 238181
 Fax: 01733 238553
 E-mail: pvuk-info@precisionglobal.com
 Web site: <http://www.precisionglobal.com>
 Manufacturer of aerosol valves and ancillary items for use with tinplate, aluminium and glass containers. Manufacturer of mechanical dispensing devices.

Procter & Gamble U.K.

R The Heights, Brooklands, Weybridge, Surrey, KT13 OXP
S Tel: 01932 896000
 Fax: 01932 896200
 E-mail: rogerson.m@pg.com
 Web site: <http://www.uk.pg.com>
 Established in 1837, P&G has one of the strongest portfolios of trusted, quality, leadership brands, including Pampers®, Ariel®, Always®, Pantene®, Mach3®, Pringles®, Lenor®, Iams®, Crest®, Oral-B®, Actonel®, Duracell®, Olay®, Head & Shoulders®, Wella, Gillette®, and Braun. The P&G community consists of almost 138,000 employees working in over 80 countries worldwide, and employs around 6500 people in the UK & Ireland. In the fiscal year ending June 30, 2007, P&G had worldwide sales of \$76,476 million.

Punch Industries (UK) Limited

U Lower Farm Road, Moulton Park, Northampton, Northamptonshire, NN3 6XF
 Tel: 01604 646426
 Fax: 01604 495245
 E-mail: info.northampton@punchindustries.com
 Web site: <http://www.punchindustries.com>
 Manufacturer and supplier of shoe care products.

Raupack Ltd

N 131 High Street, Old Woking, Surrey, GU22 9LD
O Tel: 01483 736800
 Fax: 01483 736810
 E-mail: info@raupack.co.uk
 Web site: <http://www.raupack.co.uk>
 Valve assembly, function testing, leak testing, capping, case packing, tray packing, depalletising and palletising.

Reabrook Ltd

K Rawdon Road, Moira, Swadlincote, Derbyshire, DE12 6DA
Q Tel: 01283 222266
R Fax: 01283 214771
S E-mail: enquiries@reabrook.co.uk
 Web site: <http://www.reabrook.co.uk>
 Contract filler of aerosols and liquids providing a comprehensive service including full product development & testing facilities, in-house design & artwork, labelling, screen printing and lithographing. Offering a wide range of customer made & generic formulations covering industrial & maintenance, automotive, household, janitorial, horticultural, paints & personal care products. Accredited to ISO9001:2000.

Reckitt Benckiser (UK) Ltd

R Delta 1200, Welton Road, Delta Business Park,
S Swindon, Wiltshire, SN5 7XZ
 Tel: 01793 732000
 Fax: 01793 511572
 Web site: <http://www.reckittbenckiser.com>
 Manufacturers of household and toiletry products.

Rentokil Initial Supplies

J Rentokil Initial UK Limited, Webber Road,
K Knowsley Industrial Park, Liverpool, L33 7SR
L Tel: 0151 548 5050
Q Fax: 0151 549 1485
 E-mail: grathbone@j30.rentokil.com
 Web site: <http://www.rentokil-initial.com>
 Self and contract aerosol filler. Product formulation offered. Specialist in aerosol insecticides.

Robert McBride Ltd Aerosols & Aircare

Q West Carr Lane, Sutton Fields Industrial Estate, Hull, East Yorkshire, HU7 0BU
 Tel: 01482 836222
 Fax: 01482 824587
 Web site: <http://www.mcbride.co.uk/>
 Self and contract filler, manufacturing a wide range of personal care, household and industrial aerosols both in the UK and overseas. A full service from research and development to finished product is available.

Rocol Lubricants

R ROCOL House, Swillington, Leeds, LS26 8BS
S Tel: 0113 2322600
 Fax: 0113 2322740
 E-mail: customer-service.lubricants@rocol.com
 Web site: <http://www.rocol.com>
 Manufacturers and marketers of specialist industrial lubricants and consumables.

Safeware Quasar Ltd

T 83 Melton Road, West Bridgeford, Nottingham, NG2 6EN
 Tel: 0115 982 1185
 Fax: 0115 982 0995
 E-mail: simon@safeware.co.uk
 Web site: <http://www.safeware.co.uk>
 Safeware Quasar provide software and consultancy to help companies to comply with Chemical Regulatory Affairs, with particular focus on the emerging GHS and REACH legislation. A regular newswire on development of these systems is available free to BAMA members who register at www.safeware.co.uk.

Sanmex International Plc

Q Dalmarnock Road, Rutherglen, Glasgow, G73 1NY
R Tel: 0141 647 2244
S Fax: 0141 613 1228
 E-mail: info@sanmex.com
 Web site: <http://www.sanmex.com>
 Self and contract fillers of household and toiletry aerosols. Also fillers of liquid detergents and fabric softeners etc.

Sara Lee Household & Body Care UK

S 225 Bath Road, Slough, Berkshire, SL1 4AU
 Tel: 01753 523971
 Fax: 01753 570340
 A manufacturer and marketer of leading household and body care products with brand names such as Ambi-Pur, Kiwi, Vapona, Radox, Sanex, Matey, Badedas and Brylcreem.

Saudi Arabian Packaging Industry W.L.L.

A PO Box 1966, Dammam 31441, Saudi Arabia
C Tel: 00 966 3 847 1322
F Fax: 00 966 3 847 4120
 E-mail: admin@sapin.com.sa
 Web site: <http://www.sapin.com.sa>

SC Johnson Ltd

S Frimley Green Road, Camberley, Surrey, GU16 7AJ
 Tel: 01276 852000
 Fax: 01276 852308
 Web site: <http://www.scjohnson.co.uk>
 Marketer of aerosols for household use.

SCJ EurAFNE Ltd

S Frimley Green Road, Camberley, Surrey, GU16 7AJ
 Tel: 01276 852000
 Fax: 01276 852734
 Manufacturers and marketers of aerosols for commercial, industrial and household use.

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Seaquist Perfect Dispensing Ltd

D 11 Holdom Avenue, Denbigh East, Bletchley,
E Milton Keynes, MK1 1QU
P Tel: 01908 364370
 Fax: 01908 364390
 E-mail: terry.adderley@seaquistperfect.co.uk
 Web site: <http://www.seaquistperfect.com>
<http://www.seaquistperfect.fr>
 Manufacturers of aerosol valves for tinplate, aluminium and glass containers. Special actuators for toiletries, household and pharmaceutical use.

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 Web site: <http://www.shellgas.co.uk>
 Part of Shell Gas Global LPG. Wholesale, Large Bulk & Aerosol Business Sectors.

Sherwin Williams Diversified Brands

Q 4440 Warrensville Center Rd, Warrensville Heights,
S Ohio 44128, USA
U Tel: 001 216 332 1473
 Fax: 001 216 332 1435
 E-mail: gregory.l.johnson@sherwin.com
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 Mfg, marketing and sales of aerosol consumer, commercial and industrial products.

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 Web site: <http://www.sumitomo-chem.co.jp>
 The leading developer & supplier of insecticide active ingredients to the aerosol industry.

Summit Europe cv

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E Tel: 00 31 36 549 1200
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 Web site: <http://www.summiteurope.nl>
 Manufacturers of a wide range of aerosol valves, actuators and custom moulded components for tinplate and aluminium containers.

Swallowfield plc

Q Swallowfield House, Station Road, Wellington,
 Somerset, TA21 8NL
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 A service provider for global and household brands operating in the cosmetic, personal care and household goods marketplace. From contract filling to a true full service of aerosol, liquids, creams and cosmetics including market analysis, design, formulation, packaging design and sourcing and distribution of stock management. Wide capability to handle/manufacture all types of containers, propellants, fill systems including 'bag-in-can' aerosols.

Tallon International Ltd

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Unilever Home & Personal Care Europe

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Unilever UK

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Wear Valley Aerosols Ltd

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 Web site: <http://www.wearvalleyaerosols.co.uk>
 Wear Valley Aerosols Ltd specialises in Bag-on-Valve aerosol filling. This technology uses solely compressed air to propel the product. Other compressed gases such as CO₂, N₂ are available for use as well. Wear Valley aerosols has the capacity to handle small runs as well as large.

WILCO AG

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